

DISPUTE RESOLUTION MENU (published by Resolution)

“AT A GLANCE”

	<u>Mediation</u>	<u>Collaborative Law</u>	<u>Negotiation and Litigation within Court Proceedings</u>
<u>1. Basis for making decision</u>	What is important to clients?	What is important to clients?	External authorities, law, rules of Court, clients' positions
<u>2. Goal/Measure of success</u>	Meeting reasonable interests of parties – “A Good Enough Outcome”	Meeting reasonable interests of parties – “A Good Enough Outcome”	Biggest possible measurable outcome for oneself – “Win big”, but consider costs.
<u>3. Role of Lawyers</u>	Independent advice and review of mediation agreements, complete legal formalities, rarely participants in negotiations.	Manage conflict and guide negotiations, advocate and Counsel towards settlement, complete legal formalities.	Prepare for trial, collect evidence, shape arguments, conduct negotiations, advise, examine witnesses use law and procedure for maximum win
<u>4. Who makes the final decision</u>	Client	Client	Client/Lawyers or Judge at Final Hearing
<u>5. Costs Guide only</u>	Medium £500-£1,500 +	Medium £3,000 - £5,000	High £5,000 + Much more if there is a hearing/hearings
<u>6. Timescale Guide only</u>	4-8 months	2-8 months	10 months plus